



"Our thanks go to the sales and success management teams; partners on an equal footing that tick just like us!"

datom

- **⊘** Industry
- Employees
- Services
 IT Consulting and Services
- **Business Challenges**
 - · Customer reluctance to invest in IT
 - Customer perception of IT as incidental to company success
 - Keeping up with the disruptive changes in IT
- Contact
 www.datom.de

The Project at a Glance

- Initial Situation HR Data was scattered in various places, both online and offline.
- Specific Challenge Development and care of employees was hindered by lack of transparency and oversight.
- Solution An integrated HR solution that brought together the information required for professional HR Management.
- Benefit
 All data is now availabe with one click, in one HR Management solution.
- (5) Thanks
 "Right from the beginning, I was impressed by the Dynamics HR Management team."





Implementing the Dynamics HR Management solution at datom



Customer Vision

datom places high priority on innovation and flexibility, and the personal contact with their clients. Customers are often reluctant to invest in IT, or feel overwhelmed by the complexity of IT projects. The strategy of datom to guide their clients through the fast-changing world of IT requires datom and their employees to stay up-to-date.



Specific Challenges

For datom, customer satisfaction is closely tied to employee satisfaction. The tracking of employee training and development is vital, as is the personal contact to their staff. Recognition of important dates such as birthdays or work anniversaries makes employees feel valued.

With the data scattered in various tools or even still in paper files, it was impossible to professionally manage the team.

The overview provided by the digital personnel file was the decisive factor. I have all the data in one place and can process it directly. That convinced me. I thought that's perfect, that's exactly what I want.

Jana Brochlitz, Managing Director, datom





Solution Approach

With the installation of Dynamics HR Management, datom took all the scattered data, from Excel lists, Word documents, OneNote files and even paper files and folders, and put it in one integrated solution.

With this, management has all the information they need to take care of staff and they have a clear overview and visualization of Performance Reviews, so they can identify knowledge gaps, e.g. if an employee requires specific training



Benefit

HR staff and management no longer have to search for information. With just one click, they have all the information required. This makes it easier to make decisions and saves a lot of time.

With this automated solution, datom has the security of knowing that important dates such as birthdays or company anniverseries won't be forgotten. Datom is aware that if an employee feels valued, they will work harder. That doesn't just increase company success, it is an important factor for customer satisfaction.

Training and development of employees is now a focus for datom. They can concentrate on the newest technical developments and further expand their position as role models in the market. Dynamics HR Management enables datom to increasingly pursue activities that are relevant for the company's development.



Thanks

"My thanks go to the Sales and Success Management team. I have a partner on an equal footing, who thinks the way I do, and who impressed me from our very first contact."













