

# Customer Testimonial



„Right from the start, the Customer Success Management team immersed themselves in our processes. That was incredibly helpful.“

## SALT Solutions AG

- ✓ **Industry**  
IT
- ✓ **Employees**  
600
- ✓ **Services**  
Individual software solutions and system integrations, for industry and retail.
- ✓ **Business Challenges**
  - Individual projects for customers; no two projects are the same.
  - High adaptability required due to industry diversity
  - The complexity of the IT industry
- ✓ **Contact**  
[www.salt-solutions.de](http://www.salt-solutions.de)

## The Project at a Glance

- ① **Initial Situation**  
A digital solution was sought for Seminar and Skill Management.
- ② **Specific Challenge**  
Seminar and Skill Management was unclear and difficult to coordinate. With an increasing number of employees, the overview of existing resources and HR processes was missing. Data was stored in Excel and Word.
- ③ **Solution**  
A digital solution that automates processes and displays all relevant information relating to Seminar and Skill Management clearly.
- ④ **Benefit**  
The HR complete solution has considerably reduced the effort required for the organization of seminars and the search for skills and with that, the internal costs.
- ⑤ **Thanks**  
“With Dynamics HR Management, we can now shift the focus from operational to strategic HR management.”



 [Detailed Report](#)

## → Customer Vision

SALT Solutions, as the Home of Supply Chain Management, supports customers in industry and commerce, as an experienced partner for the digitalization of the entire supply chain.

Using modern IT methodology, SALT Solutions designs and implements individual enterprise application systems on SAP, Java and Microsoft platforms.

SALT Solutions AG supports its customers in every phase of SCM projects, from consulting and implementation to application management, and 24/7 support directly from Germany.

## → Specific Challenges

The Salt Academy coordinates and organizes external and internal training activities, and coaching of SALT Solutions AG across all locations. A timely solution was sought for Seminar and Skill Management, as the targeted further development of an increasing number of employees represented a time and organizational challenge.

Word and Excel were neither transparent, nor suitable for fast and flexible evaluations. The data storage was spread over several locations. For example, the annual performance reviews with employees were documented in Microsoft Word, additional training requirements were recorded in an Excel spreadsheet, and in yet another Excel spreadsheet was filled with improvement suggestions.

”

With Dynamics HR Management, we can now shift the focus away from operational to strategic HR management. The system offers an incredible reduction of workload, e.g. everything is now available in one digital HR system.

Nina Kaufmann, Personnel Development Consultant, SALT Solutions AG



## → Solution Approach

With Dynamics HR Management, Skill Management, Seminar Management and Performance Reviews are now all stored in one system and linked to each other. Automation brought a huge reduction of the workload: HR and managers can search for specific skills and find the most suitable employee, trainings are suggested by the system on the basis of the respective skill requirement, and the effectiveness of additional training measures can be verified by stored certificates.

This digital solution maps all HR processes of the company in one complete system and enables direct access to all relevant data. All information is available at a glance due to the integration. The first building block for strategic personnel development was laid and further areas of HR followed.

## → Benefit

Salt Solutions AG benefits from proven best practice processes and the mapping of new, individual processes in the system. This gives the HR team a high level of process reliability in personnel development measures without the need to hire additional staff in the HR department. Automatic and secure adherence of compliance and data protection regulations brings relief.

The system has already significantly reduced the effort of organizing seminars and due to this, the internal organization costs. All data is available in one system and can be retrieved with a single click, saving time and effort. The complete employee life cycle is mapped without the HR department having to jump back and forth between different programs.

## → Thanks

“Right from the start, the Customer Success Management team immersed themselves in our processes and made individual suggestions. That was incredibly helpful, and in addition to the friendly contact, really wonderful. We couldn't be happier. This made the decision extremely easy for us.”



Schedule an Online Demo Environment with Dynamics HR Management experts.



Contact@Dynamics-HR-Management.com



+1 (347) 410-9202



www.Dynamics-HR-Management.com